



# Media Release

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## TPG Telecom is now Australia's highest seller of nbn Enterprise Ethernet

**Friday 19 February, 2021** - TPG Telecom is now Australia's highest seller of nbn Enterprise Ethernet.

TPG Telecom Group Executive Enterprise and Government Elizabeth Aris attributed the company's leading position to its fibre expertise and customer-centric approach to offering products and services that meet business needs.

"We're the telco provider for all business types, and we're seeing great nbn Enterprise Ethernet uptake by small businesses with one to five employees through to large enterprises," Ms Aris said.

"Our deep fibre expertise is the TPG Telecom difference, and we're committed to finding the right solution for every business, whether it's nbn Enterprise Ethernet or our own super-fast fibre products.

"Our dedicated team invests time with each customer to understand their needs and recommend the best product to support their business.

"Our nbn Enterprise Ethernet customers appreciate the choice of speeds, which range from 10 Mbps to nearly 1 Gbps, and the cost-effectiveness and national availability of the Enterprise Ethernet product."

Ms Aris said the business case for nbn Enterprise Ethernet is especially compelling when 90 per cent of all businesses within the nbn fixed line footprint across Australia can now get a zero-cost fibre build on a three-year term.

"In many cases we're also replacing a customer's multiple fibre connections with just one fibre service required to run multiple business functions," she said.

"We've seen our customers make big savings, sometimes more than 30 per cent, when they switch from their current service."

Every TPG Telecom customer who selects nbn Enterprise Ethernet receives a Smart Network Termination Unit, providing the flexibility to dedicate their bandwidth to superfast internet, or split their bandwidth across data, internet, voice or cloud services.



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Donvale Christian College, an independent school in Melbourne’s eastern suburbs, partnered with TPG Telecom for nbn Enterprise Ethernet and TPG Fibre1000, TPG Telecom’s own fibre product. Spread across two campuses, students and staff needed superfast fibre to remotely access digital content and the online curriculum.

Providing ten times more bandwidth, TPG Telecom’s solution ensures the college can design remotely accessible systems and processes to facilitate flexible work and learning environments. The solution’s flexibility and disaster recovery capabilities mean 100 per cent up time for the school community.

According to John Lyon, Head of Business Systems and ICT, Donvale Christian College: “TPG Telecom’s fibre connections between our main and new campus means our students now experience the same access to learning systems, no matter which campus they’re working from, without the need for significant on-site infrastructure. This seamless connectivity allows technology to passively support students while they focus on what matters: their learning,” he said.

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