



MEDIA RELEASE

TPG Telecom partners with Fortinet to launch high-capacity, 5G-ready secure SD-WAN

December 1, 2021—Fortinet and TPG Telecom today announced the launch of TPG Telecom’s 5G-ready Secure SD-WAN solution based on Fortinet’s Security Fabric platform. The solution aims to solve important network security challenges faced by business customers, offering end-to-end network visibility and service reliability.

Secure software-defined wide area network (SD-WAN) has revolutionised the network experience for businesses. It is optimised for a cloud-first world and is an ideal solution to provide businesses greater flexibility, improve productivity and increase network reliability and performance.

The combined TPG Telecom and Fortinet secure SD-WAN offering provides businesses the controls they need to protect their environment, people, customers, and data by delivering SD-WAN, security, Wi-Fi, self-service, and reporting in a single service with no hidden extras.

Jon McGettigan, regional director Australia, New Zealand, and the Pacific Islands, Fortinet, said, “TPG Telecom was looking for a solution that would let it scale at pace. This ethos is ingrained in Fortinet’s DNA. Fortinet’s secure SD-WAN solution combined with TPG Telecom’s automated next-generation network means customers can capitalise on the strengths of both organisations. By solving customer challenges quickly and effectively, Fortinet and TPG Telecom can help Australian organisations dive into the future of business-enabling technology that will rely on 5G networks.”

Jonathan Rutherford, Group Executive Enterprise and Government, TPG Telecom, said, “TPG Telecom is excited to partner with Fortinet to deliver our SD-WAN solution. Businesses are increasingly working in a fast-changing environment that requires agility and the ability to adapt, with many looking to scale their digital transformation as they embrace hybrid working environments post-COVID. We recognise our customers don't just need the flexibility and cost savings that SD-WAN delivers but also the assurance that it is an incredibly secure way of working.”

By combining Fortinet’s market-leading secure SD-WAN solution with TPG Telecom’s automated, reliable network, this partnership delivers customers flexibility, cost savings, improved business services, and stronger network security. Importantly, it will let customers leverage the 5G network for new and emerging technologies.

Key benefits of the solution include:

- **Network security and visibility.** Solves important network security challenges faced by business customers and offers end-to-end network visibility and service reliability, which SD-WAN technology vendors alone cannot do.
- **Co-management capabilities.** Optional co-management capabilities let customers transition while giving IT departments control over critical functions such as security and network.



- **Fast deployment.** Adding a new site comes with a three-day wireless implementation target for existing customers. Network changes and ad hoc user requests can be processed in minutes or hours, not days or weeks, through TPG Telecom’s automated next-generation network.

TPG Telecom chose to partner with Fortinet because of Fortinet’s innovation and market position as the leading secure SD-WAN vendor with a technology roadmap that will let TPG Telecom add higher-value services over time, such as new 5G-capable solutions. Fortinet also has a proven track record when it comes to ability to execute, which matches TPG Telecom’s focus on agility and processes that let it deliver for customers.

TPG Telecom has been a Fortinet customer for more than 12 years with Fortinet solutions heavily used in TPG Telecom’s core network. Fortinet’s agility, ability to deliver new sites in just days, and high-capacity solutions complement TPG Telecom’s high-capacity fibre services. As security continues to be critical to business growth and continuity, the secure SD-WAN solution offered by TPG Telecom with Fortinet’s support will give customers the confidence to transform.

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About TPG Telecom

TPG Telecom (ASX:TPG) is an Australian telecommunications company which is home to some of Australia’s most-loved brands including Vodafone, TPG, iiNet, AAPT, Internode, Lebara and felix. TPG Telecom owns and operates nationwide mobile and fixed networks that are connecting Australia for the better. These include Australia’s second-largest fixed voice and data network, with more than 27,000 kilometres of metropolitan and inter-capital fibre networks and a leading mobile network comprising more than 5,600 sites and covering over 23 million Australians. As the second largest telecommunications company listed on the ASX, TPG Telecom has a strong challenger spirit and a commitment to delivering the best services and products to our customers. For more information, visit <https://www.tpgtelecom.com.au/>

About Fortinet

Fortinet makes possible a digital world that we can always trust through its mission to protect people, devices, and data everywhere. This is why the world’s largest enterprises, service providers, and government organisations choose Fortinet to securely accelerate their digital journey. The Fortinet Security Fabric platform delivers broad, integrated, and automated protections across the entire digital attack surface, securing critical devices, data, applications, and connections from the data centre to the cloud to the home office. Ranking #1 in the most security appliances shipped worldwide, more than 550,000 customers trust Fortinet to protect their businesses. And the Fortinet NSE Training Institute, an initiative of Fortinet’s Training Advancement Agenda (TAA), provides one of the largest and broadest training programs in the industry to make cyber training and new career opportunities available to everyone. Learn more at <https://www.fortinet.com>, the [Fortinet Blog](#), or [FortiGuard Labs](#).