



TPG Telecom partners with Uniti to maximise growth potential of FTTB network

Thursday 19 August 2021 - TPG Telecom is pleased to announce Uniti Group as a wholesale customer on TPG's Fibre to the Basement (FTTB) network.

The TPG Telecom FTTB network connects over 240,000 premises in high-density apartment buildings in Sydney, Melbourne, Brisbane, Adelaide, Perth and other metro areas, offering speeds of up to 100 Mbps.

TPG Telecom Group Executive Wholesale Dan Lloyd said the agreement should make the FTTB footprint available to Uniti's 40 retail service providers (RSPs).

"This agreement presents significant potential for customer growth on our FTTB network by tapping into Uniti's wholesale network," Mr Lloyd said.

"Continuing infrastructure competition is critical to ensure Australians have a choice of services at competitive prices.

"Our FTTB network is a high-speed, simple, lower-cost NBN alternative and our new wholesale pricing offers a CVC-free alternative."

Mr Lloyd said that by partnering with Uniti, TPG aims to maximise the potential of the network and reach new segments of the market to drive wholesale growth.

"The latest FTTB offerings ensure unconstrained network throughput rather than requiring RSPs to spend endless time and effort managing the artificial complexities and costs of a CVC equivalent," he said.

"That means Uniti will be able to seamlessly offer FTTB services to a large number of RSPs.

"This is a collective win for TPG Telecom, Uniti Group, Uniti's wholesale customers and everyday Australians who are looking for competitive high-speed fixed broadband."

FTTB's wholesale offering and new pricing are available at: <https://fttbwholesale.com.au/>

Background

TPG's wholesale FTTB services are supplied by FTTB Wholesale Pty Ltd, a TPG group subsidiary.

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